

Conducting Business on State Lands



CURRENT BUSINESSES



- Food Service Concessions
- Food Trucks
- Gift Shop/Camp Store
- Recreation – Rentals
- Recreation – Experiences
- Festivals
- Events
- Operations Support Services
- Vendor Products

Food Trucks



- Program piloted last year
- Over two dozen parks have participated with more coming online
- Dedicated website with opportunities
- Some short-term, some long term
- Special events as well as standard ops
- Standard agreement

Food Service



Cunningham Falls

Greenbrier

Rocky Gap

Sandy Point

With more coming
online soon.

- Onsite preparation
- Offsite preparation
- Ice Cream
- Coffee
- Snacks

Gift Shop/Camp Store



Only one gift shop at
this time... Harriet
Tubman
Underground
Railroad State Park

Others may be coming
online soon.

- Books
- Clothing
- Snacks and drinks
- Souvenirs
- Toys
- Recreation Gear
- Groceries
- Camping Gear

Recreation Rentals



Assateague
Cunningham Falls
Gunpowder Falls
Rocky Gap

- Paddleboats
- Canoes
- Kayaks
- Paddleboards
- Umbrellas
- Bikes

Recreation Experiences



Dozens of parks across the state have some form of recreation business in operation.

- Hiking tours
- Fishing guides
- Camping events
- Kayaking tours
- Yoga session
- Meditation guides
- Bird watching

Festivals



Sandy Point
Ft. Frederick
Deep Creek Lake

- Baygrass Festival
- Maryland Seafood Festival
- Chesapeake Bay Blues Festival
- Market Fair
- Arts in the Park

Events



Dozens of parks across the state host events for non-profits and foundations.

- Historic reenactments
- 5Ks
- Marathons
- Fishing tournaments
- Walk-a-thons
- Fall festivals
- Art shows
- Fundraisers

Operations Support Services



Dozens of parks across the state require vendors for operational support services.

- Trash removal
- Janitorial
- Landscaping

Vendor Products



Several parks operate their own camp stores and carry products from local and regional vendors.

- Local food and drink
- Firewood
- Clothing
- Souvenirs
- Ice cream
- Ice
- Specialty items